

CC 92-231

From: Mark Golden <goldenm@pcia.com>
To: 73451.37@compuserve.com <73451.37@compuserve.com>, ...
Date: 12/23/97 8:39am
Subject: RE: NECA's Request for Additional Fee. R

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PCIA fully concurs with the recommendations of the Steering Group.

Mark J. Golden

From: Alan Hasselwander
To: Cathy Handley; Ann Lalena; 'DLittl01@sprintspectrum.com';
'BirdwiseDC@stentor.ca'; Glenn Manishin; Mary McDermott;
'hbgold1@ix.netcom.com'; 'Bfontes@ctia.org'; 'peter.p.guggina@mci.com';
'pkhart@usta.org'; 'paul.jones@twcable.com'; 'amiller@omnipoint.com';
'SarrazinJR@stentor.ca'; 'DBart@tia.eia.org';
'loren.sprouse.eando@igate.sprint.com'; 'gvinnall@erols.com';
'daniel_hochvert@smtp.nynex.com'; "Sue Weiske, Esq."; "Susan M. Miller";
John Banuelos; 'murphy@api.org'; Mark Golden;
'bernard.harris@telops.gte.com'; 'DPHinkel@cinbell.com';
'Llrvig@NTIA.doc.gov'; 'lkrevor@nextel.com'; 'ekerkeslager@attmail.com';
'smiller@atis.org'; 'gmorelli@compTEL.org'; 'gpThomps@mobiLity.com';
'grise@eot.com'; 'MRobin03@sprintspectrum.com'; '73451.37@compuserve.com';
'shulman@tcg.com'; 'ray.strassburger@nt.com'; 'dwhyte@attcanada.com';
'mb6209@txmail.sbc.com'; 'vincent.majkowski@dora.state.co.us';
'bethodonel@aol.com'; 'leo.nevel@crtc.gc.ca'; 'cwalker@nextlink.net';
'Ronald.R.Conners@lmco.com'; 'smurfs@attmail.com'; 'apupek@usta.org'
Cc: 'enightin@fcc.gov'; Erin Duffy; 'JGRIMES@fcc.gov'; 'Iselzer@fcc.gov';
"Lincoln c. F. Robinson C.Eng"; 'murphy@api.org'; Mark Golden;
'bernard.harris@telops.gte.com'; 'DPHinkel@cinbell.com';
'Llrvig@NTIA.doc.gov'; 'lkrevor@nextel.com'; 'ekerkeslager@attmail.com';
'smiller@atis.org'; 'gmorelli@compTEL.org'; 'gpThomps@mobiLity.com';
'grise@eot.com'; 'MRobin03@sprintspectrum.com'; '73451.37@compuserve.com';
'shulman@tcg.com'; 'ray.strassburger@nt.com'; 'dwhyte@attcanada.com';
'mb6209@txmail.sbc.com'; 'vincent.majkowski@dora.state.co.us';
'bethodonel@aol.com'; 'leo.nevel@crtc.gc.ca'; 'cwalker@nextlink.net';
'Ronald.R.Conners@lmco.com'; 'smurfs@attmail.com'; 'apupek@usta.org'; Ron
Havens
Subject: NECA's Request for Additional Fee. Recom
Date: Monday, December 22, 1997 10:05PM

Original Subject:

NECA's Request for Additional Fee. Recommendation of the Steering Group and
Request for NANC Members' Concurrence.

The Steering Group of the NANC held a Conference Call on Friday, December 19 during which the members listened to NECA representatives present NECA's position and defense of its request for a higher fee than that originally bid. The position and recommendation of the Steering Group is that NECA is unwilling and unable to fulfill its bid proposal under the terms bid and that Lockheed Martin should immediately take over the duties of NANPA Billing and Collection Agent. (Paragraph 85 of the FCC Order states "... if NECA should be unwilling or unable to perform as directed Lockheed should become the B&C Agent for NANPA". The Steering Group expressed the view that the necessity of the neutrality cure for NECA has been understood by NECA for months and that it was only in the last days that NECA has expressed with specificity the view that the FCC imposed burdens on NECA previously unknown. The Steering Group rejected this argument totally. The Steering Group agrees that the audit requirement in year 2 and 4 is a new obligation. The Group believes strongly that a very bad precedent would be

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set for future bidding if a bidder is allowed to up the ante after an award has been made in good faith.

The Steering Group believes that Lockheed should be allowed to charge its original bid price plus an increment to cover the additional audits not to exceed \$46,000. Lockheed is prepared to take on the B&C responsibility. It asks that it be allowed the full 120 days for implementation if necessary and our best efforts to obtain from NECA the results of its work to date. NANC members will want to review previous e-mails that I sent prior to the Steering Group meeting. I will retransmit them to assure that they are available to all. They contain background info and comparative prices. NANC members are asked to e-mail me with their positions no later than the close of business on Wednesday, December 31. If you have questions or want to discuss this matter please feel free to call me at 716 334 9419.

Have a fine Holiday.

Al H

CC: Lincoln c. F. Robinson C.Eng <canto@wow.net>, Erin...

0092-237

From: "Peter P Guggina" <Peter.P.Guggina@mci.com>
To: Alan Hasselwander <ahasselw@frontiernet.net>
Date: 12/23/97 10:26am
Subject: Re: NECA's Request for Additional Fee. Recommendation of the Steering Group and Request for NANC Members' Concurrence.

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This is to confirm MCI's support of naming Lockheed as the NANPA B&C Agent.

Peter

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Date: Mon, 22 Dec 1997 21:05 -0600 (CST)
From: Alan Hasselwander <ahasselw@frontiernet.net>
To: handleyc@pcia.com,
Ann Lalena <anne.la.lena@wcom.com>,
DLittl01@sprintspectrum.com,
BirdwiseDC@stentor.ca,
Glenn Manishin <glenn@technologylaw.com>,
Mary McDermott <mmcdermo@usta.org>,
hbgold1@ix.netcom.com,
Bfontes@ctia.org,
peter.p.guggina@mci.com,
pkhart@usta.org,
paul.jones@twcable.com,
amiller@omnipoint.com,
SarrazinJR@stentor.ca,
DBart@tia.eia.org,
loren.sprouse.eando@igate.sprint.com,
gvinal@erols.com,
daniel_hochvert@smtp.nynex.com,
"Sue Weiske, Esq." <sue.weiske@twcable.com>,
"Susan M. Miller" <smiller@atis.org>,
John Banuelos <jpbanue@legal.pactel.com>,
murphy@api.org,
goldenm@pcia.com,
bernard.harris@telops.gte.com,
DPHinkel@cinbell.com,
LlIrving@NTIA.doc.gov,
lkrevor@nextel.com,
ekerkeslager@attmail.com,
smiller@atis.org,
gmorelli@comptel.org,
gpthomps@mobility.com,
grise@eot.com,
MRobin03@sprintspectrum.com,
73451.37@compuserve.com,
shulman@tcg.com,
ray.strassburger@nt.com,
dwhyte@attcanada.com,
mb6209@txmail.sbc.com,
gpthomps@mobility.com,
vincent.majkowski@dora.state.co.us,
bethodonel@aol.com,
leo.nevel@crtc.gc.ca,
cwalker@nextlink.net,

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From: Ken Shulman <SHULMAN@tcg.com>
To: FCCMAIL.SMTPNLM("anne.la.lena@wcom.com","pkhart@us...
Date: 12/23/97 12:26pm
Subject: NECA's Request for Additional Fee. Recommendation of the Steering Group and Request for NANC Members

I concur with the recommendations of the Steering Committee.
Lockheed has shown itself thus far to be a high quality, high integrity group.

>>> Alan Hasselwander <ahasselw@frontiernet.net> 12/22/97 10:05pm
>>>

The Steering Group of the NANC held a Conference Call on Friday, December 19 during which the members listened to NECA representatives present NECA's

position and defense of its request for a higher fee than that originally bid. The position and recommendation of the Steering Group is that NECA is unwilling and unable to fulfill its bid proposal under the terms bid and that Lockheed Martin should immediately take over the duties of NANPA Billing and Collection Agent. (Paragraph 85 of the FCC Order states "... if NECA should be unwilling or unable to perform as directed Lockheed should become the B&C Agent for NANPA". The Steering Group expressed the view that the necessity of the neutrality cure for NECA has been understood

by NECA for months and that it was only in the last days that NECA has expressed with specificity the view that the FCC imposed burdens on NECA

previously unknown. The Steering Group rejected this argument totally. The

Steering Group agrees that the audit requirement in year 2 and 4 is a new

obligation. The Group believes strongly that a very bad precedent would be set for future bidding if a bidder is allowed to up the ante after an award has been made in good faith.

The Steering Group believes that Lockheed should be allowed to charge its

original bid price plus an increment to cover the additional audits not to exceed \$46,000. Lockheed is prepared to take on the B&C responsibility. It

asks that it be allowed the full 120 days for implementation if necessary and our best efforts to obtain from NECA the results of its work to date. NANC members will want to review previous e-mails that I sent prior to the

Steering Group meeting. I will retransmit them to assure that they are available to all. They contain background info and comparative prices. NANC members are asked to e-mail me with their positions no later than the

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Have a fine Holiday.

AI H

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CC: J7.J7(LSELZER,JGRIMES,ENIGHTIN,EDUFFY),FCCMAIL.SMT...

<ahasselw@frontiernet.net> 12/22/97 10:05pm

The Steering Group of the NANC held a Conference Call on Friday, December 19 during which the members listened to NECA representatives present NECA's position and defense of its request for a higher fee than that originally bid. The position and recommendation of the Steering Group is that NECA is unwilling and unable to fulfill its bid proposal under the terms bid and that Lockheed Martin should immediately take over the duties of NANPA Billing and Collection Agent. (Paragraph 85 of the FCC Order states ". . . if NECA should be unwilling or unable to perform as directed Lockheed should become the B&C Agent for NANPA". The Steering Group expressed the view that the necessity of the neutrality cure for NECA has been understood by NECA for months and that it was only in the last days that NECA has expressed with specificity the view that the FCC imposed burdens on NECA previously unknown. The Steering Group rejected this argument totally. The Steering Group agrees that the audit requirement in year 2 and 4 is a new obligation. The Group believes strongly that a very bad precedent would be set for future bidding if a bidder is allowed to up the ante after an award has been made in good faith.

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Have a fine Holiday. Al H

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From: Chris Walker <cwalker@nextlink.net>
To: FCCMAIL.SMTPNLM("ahasselw@frontiernet.net")
Date: 12/23/97 1:05pm
Subject: Re: NECA's Request for Additional Fee. Recommendation of the

NEXTLINK supports the recommendation to replace NECA with Lockheed as the NANPA billing and collections administrator.

Chris Walker

Overflow-Cc: handleyc@pcia.com ,
anne.la.lena@wcom.com ,
DLittl01@sprintspectrum.com ,
BirdwiseDC@stentor.ca ,
glenn@technologylaw.com ,
mmcdermo@usta.org ,
hbgold1@ix.netcom.com ,
Bfontes@ctia.org ,
peter.p.guggina@mci.com ,
pkhart@usta.org ,
paul.jones@twcable.com ,
amiller@omnipoint.com ,
SarrazinJR@stentor.ca ,
DBart@tia.eia.org ,
loren.sprouse.eando@igate.sprint.com ,
gvinnall@erols.com ,
daniel_hochvert@smtp.nynex.com ,
sue.weiske@twcable.com ,
smiller@atis.org ,
jpbanue@legal.pactel.com ,
murphy@api.org ,
goldenm@pcia.com ,
bernard.harris@telops.gte.com ,
DPHinkel@cinbell.com ,
Llving@NTIA.doc.gov ,
lkrevor@nextel.com ,
ekerkeslager@attmail.com ,
gmorelli@comptel.org ,
gpthomps@mobility.com ,
grise@eot.com ,
MRobin03@sprintspectrum.com ,
73451.37@compuserve.com ,
shulman@tcg.com ,
ray.strassburger@nt.com ,
dwhyte@attcanada.com ,
mb6209@txmail.sbc.com ,
vincent.majkowski@dora.state.co.us ,
bethodonel@aol.com ,
leo.nevel@crtc.gc.ca ,
Ronald.R.Conners@lmco.com ,
smurfs@attmail.com ,
apupek@usta.org ,
enightin@fcc.gov ,
EDUFFY@fcc.gov ,
JGRIMES@fcc.gov ,
lselzer@fcc.gov ,
canto@wow.net ,
ronald.d.havens@sprint.sprint.com

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